



results.



growattractpr

The Center for Economic Growth (CEG) continues to be at the forefront of creating the vision and driving success that will create transformational regional growth. We understand the interdependence between the diverse sectors of our regional economy, and deliver practical value to our members allowing them to focus on growing their businesses. CEG has established a collaborative atmosphere that has enabled the region to achieve significant economic successes, including working to bring the semiconductor industry back to the United States and GLOBALFOUNDRIES to our region. Our main focus is on the critical role workforce development plays in securing the future prosperity of upstate New York.



repare



president's letter



F. Michael Tucker President, CEO

The Center for Economic Growth (CEG) made great strides with its Grow, Attract, Prepare agenda in 2009. The Region's future has never been brighter. Regional collaboration with our business, government, education, and non-profit partners has resulted in a number of major developments. Most notably, the GLOBALFOUNDRIES \$4.2 billion chip fab on the Luther Technology Campus in Saratoga County long a common goal - is now a reality.

The Region has evolved as a significant player in the global technology marketplace, with more than 1,000 technology companies already providing more than 50,000 jobs. Using these successes to propel us to even greater heights, it is time to rededicate and focus our commitment to building tomorrow's Tech Valley.

We have attracted more than \$15 billion in diversified technology investments to date, and we must leverage this investment to secure additional resources for future growth. It is imperative to work together to assess

our workforce needs and develop a pool of qualified candidates through specialized training opportunities, with the goal of creating a direct pipeline to supply current and future businesses with skilled employees.

CEG's dedicated and active Board of Directors, staff, members and partners have collaborated to develop a truly regional perspective to economic development. It is this cohesive and comprehensive approach that is necessary to ensure that we are prepared for the next wave of diversified development.

As you will see in the ensuing pages, CEG is spearheading a variety of initiatives with myriad partners as a strategic approach to sustainable economic development, which includes growing regional companies, attracting outside investment and preparing our community for sustainable growth.

Together, through continued dedication and innovation, we can collectively elevate our region to new heights.

chairman's letter



R. Mark Sullivan, Ed.D.President,
The College of Saint Rose

Since its inception, the Center for Economic Growth (CEG) has recognized that institutions of higher education are a critical component of the overall economic viability and vibrancy of our region. Further, CEG has strategically leveraged its relationships with colleges and universities to advance the organization's Grow, Attract, Prepare agenda, contributing to unprecedented growth across Tech Valley's technology and related sectors.

The region's colleges and universities play a key role in growing area businesses. Incubators allow burgeoning entrepreneurs the opportunity to develop their business in a nurturing environment. Investment forums such as the Venture Bplan Series at Rensselaer connect companies with potential investors. Technology transfer programs facilitate the transition of a new technology or concept into a viable business model.

Leading academic programs, such as those at the College of Nanoscale Science and Engineering, attract students and faculty from around the world. Cutting edge research initiatives by these students, researchers and professors, in turn, attract corporate partnerships and outside

investment. This multi-tiered relationship has made a tremendous contribution to the evolution of Tech Valley as a high tech player in diverse areas such as nanotechnology, biotechnology and clean energy. It will continue to serve us well into the future.

From technical training to Ph.D.s, the region's colleges and universities are capable of cultivating a fully enabled workforce to meet the broad spectrum of demands required by our new economy. Our institutions are also helping to prepare the region for continued growth through infrastructure enhancement and facility construction. Saint Rose, for example, has committed \$90 million over the past eight years to developing its campus in the heart of Albany.

As chairman of CEG's Board of Directors, I am consistently impressed with both the dedication and the imagination of the organization's staff, as well as the commitment and willingness to collaborate of its many members and partners. We have truly aligned our interests across education, business, government and community in pursuit of a common goal: a better future for us all, and for future generations.

grow

bioconnex

- Bioconnex marked its fifth anniversary in late 2008 with a panel discussion on the future of biotechnology in the region and hosted a cancer genomics conference at Rensselaer Polytechnic Institute with more than 100 researchers.
- Bioconnex held a number of events in 2009, bringing together an additional 200 researchers and professionals from different technology clusters to discuss topics such as medical devices clustering, DNA forensics, stem cell research and the H1N1 virus.
- Bioconnex also supported other partner events such as the New York Biotechnology Association Annual Meeting, which featured a Bioconnex panel on collaborating with academia; MedTech 09; and the 2009 RPI Biotech Series.
- Membership increased to more than 30 organizations, with industry leaders Regeneron and Angiodynamics joining as members and receiving seats on the steering committee.



techconnex

With a new steering committee headed by Dean Peter A. Bloniarz from the College of Computing and Information at the University at Albany, Techconnex brought more than 500 IT and business professionals and entrepreneurs together at multiple events throughout the year, including:

- Hiring High Tech Talent
- Marketing
- Business Strategy
- Speed Mentoring for Entrepreneurs
- Product and Quality Management for IT and Software Companies

Synergy:
The interaction of two or more agents or forces so that their combined effect is greater than the sum of their individual effects.
Techconnex and Bioconnex are specifically aimed at bringing industry experts together for synergy in the region.

technology roadmap

- More than 1,500 unique visitors view the site monthly.
- The fifth edition of the Technology Almanac was released by The Business Review in April, sent to more than 10,000 subscribers and distributed by CEG throughout the year.
- CEG, in coordination with Whiteman, Osterman & Hanna, developed an informational video: Stimulus Funding: What it means to Tech Valley. Using the Technology Roadmap's new discussion group software, an online dialogue on stimulus funding followed. Combined, the five topics from the discussion were viewed more than 400 times.

Thank you, once again, CEG, for hosting last night's 'Speed Mentoring' event. I learned more about the specific next steps required to put a new venture on a solid footing than from the last four months of my reading and researching! I'm still euphoric over the experience! Hearing from and speaking with entrepreneurs who had actually 'walked the walk' made a far more impressive impact than I had anticipated. It made my dreams seem more plausible, more real, and yes, more achievable; the advice was relevant, specific and can be immediately acted upon. I can't thank you and the 'tech mentors' enough.

- Mark Mitchell



grow

technology awards

The Technology Awards in April brought more than 300 business professionals together to recognize and honor the region's technology pioneers. Keynote speaker Mark Little, Senior VP and Director of GE Global Research, headlined the event, with awards being presented to seven technology leaders and firms.

future forward

The Future Forward series brought world renowned urban theorist and best selling author Richard Florida to the Palace Theatre in September. The event, co-sponsored by GE and The Stakeholders, was attended by more than 450 professionals and students from throughout the region.



CEN manufacturing

- CEN Manufacturing continues to hold programs focused on member education and networking to foster continuing education and develop manufacturing and technology skills.
- CEN donated \$2,000 for Capital Region high school students to compete in the U.S. First Robotics competition and supported the Hudson Valley Community College MFTS program by awarding a scholarship to the student with the second highest GPA.
- CEN presented four \$1,000 scholarships in June to Capital Region students pursuing degrees in biomedical engineering, aerospace engineering, civil engineering and mechanical engineering.

innovation:

The act of introducing something new. The Venture Forums foster innovative technical companies by assisting them in their 'next steps' so that they may become new technology providers for our region and beyond.

business acceleration

watervliet innovation center

The Center provides a platform of shared as well as intense customized services to help take small to medium size businesses to the next level. The initial focus has been on homeland security, national security, and defense technologies while seeking to expand in other emerging markets. The Center utilizes a depth of business, technology, and market expertise to connect companies to a nationwide network of industry advisors, investors, end-users, service professionals, and technical experts.

- This year, the program received \$287,443 in federal funding to continue its support while promoting job growth and economic development.
- Hosted NYS Department of Labor briefing on the Tech Valley Internship program with 30 people in attendance including organizers, local businesses, and 15 colleges from across the state.
- Client company On2 Technologies to be acquired by Google for \$106.5MM.

As a participant in the CEG's CEOConnex program, I found the resources, interactions and advice invaluable. It really helped to place all the issues we were confronting as a start-up technology company into context and provided us tools to help grow and strengthen the business. We continue to use these tools and lessons every day.

Miles Flamenbaum
 Esq., Chief Executive
 Officer, SOMS Technologies



grow

pre-seed workshop

Pre-Seed Workshop (PSW) is a statewide effort to bring a more robust approach to vet and promote early-stage technologies individuals as the basis for a start-up business, with workshops delivered in Buffalo, Rochester, Ithaca, Syracuse, Albany, New York City and Long Island. Ten Capital Region teams, including four existing companies and 63 individuals, participated in two workshops in 2009. CEG also coordinated a special workshop focused primarily on Rensselaer Polytechnic Institute ideas for commercialization, coordinated through both the Lally School/Severino Center and the Office of Technology Commercialization to identify promising ideas for the workshop.



venture Bplan series

In collaboration with the Rensselaer Incubator Program, the Venture Bplan Series continues to provide a forum for regional emerging technology companies to present their business and gain valuable exposure and experience in highlighting their investment opportunity. The series highlighted eight companies in 2009: MarketArt, eSolve Solutions, Kineticast, Intellidemia, Troy Research Corp, Enview Design, AllForLocal and Prospect Genius.

acceleration:

An increase in rate of change. The PreSeed Workshop runs a cross functional team of managers of a startup company through a vigorous process to ensure they are prepared to move on to venture funding.

smartstart UNYTECH venture forum

The forum continued to be an excellent showcase for entrepreneurs, as well as a testament to Upstate New York's culture of innovation.

2009 forum

Twenty-six presenting companies

More than 140 attendees participated

Attended by 20 investment and financial firms and 10 research universities

results to date

SmartStart, in its first nine years, has highlighted 220 companies

Of that group, approximately 30 percent have raised more than \$390 million in equity funding

Of that \$390 million, \$71 million is directly attributable to forum participation

I've been invited to present as part of the Emerging Company and Innovator's Showcase at the Life Sciences Summit 2009. This invitation is a direct result of my participation in the Pre-Seed Workshop (Feb 2009). Without the help from the Idea Team, I would not have been able to develop this type of presentation, in which my invention is described as a potential start-up company, including an overview of the technology, the market it addresses, competition and potential business model.

-Margarida M. Barroso, Ph.D



grow

CEOconnex

The CEOconnex program continues to thrive with the graduation of four new members in 2009, bringing the total number of graduates to 32 in eight years. Participants included individuals from LAANCOR, Automated Dynamics, Precisioncare and Ener-G-Rotors. This year's program was backed by a grant from HSBC Bank.



tech valley angels network (TVAN)

Since its inception in 2001, TVAN has created a forum for 118 companies to present their growth needs to a qualified group of angel investors, with 20 successfully receiving funding from the TVAN investors. Forty percent of the companies selected to present at TVAN ultimately receive equity funding, underscoring that only the best companies are selected for participation. TVAN highlighted nine companies in 2009.



Something done or performed; act; deed. Companies work with our technical services group to take action in making their businesses better – Training Within Industry.

technical services

CEG continues to be a leader in providing innovative growth services to help companies increase profitability with current customers, leverage existing capabilities to acquire new customers and use development strategies to cut costs and time to market.



As the Capital Region's NIST/MEP Center, CEG submits each client project for an independent, third-party survey nine to 12 months after project completion. For the 12 months ending June 30, 2009, there were 44 CEG client companies surveyed for impacts and outcomes.

| Sum of Increased / Retained Sales | \$20,950,000 |
|------------------------------------|--------------|
| Sum of Cost Savings | \$18,230,237 |
| Sum of Client Investments | \$14,474,790 |
| Sum of Net Jobs Created / Retained | 474 |
| Sum of Job Economic Impact | \$22,935,438 |
| Total Overall Impact | \$76,590,465 |

grow

growth services

- Growth services continue to be a critical focus for National Institute for Standards and Technology Manufacturing Extension Partnership program (NIST MEP) at the national level, as well as all of the centers across the country including CEG. These include the full suite of Eureka! Winning Ways services, which enable companies to achieve measurably profitable growth through innovation.
- CEG has partnered with other RTDC's throughout the state to establish a New York Innovation Marketplace. It would provide a unique state-focused economic development tool within the USA National Innovation Marketplacea service of the US Department of Commerce and the NIST MEP recently announced by Vice President Joe Biden. This program dovetails with the innovation initiative recently outlined by Governor Paterson. CEG is working with NYSTAR and the RTDC Network to launch the New York Innovation Marketplace; if achieved, New York would be one of five states leading the nation on this endeavor.

 CEG has partnered with the New York State Pollution Prevention Institute (NYSP2I) at the Rochester Institute of Technology to provide specialized pollution prevention consulting to Capital Region manufacturers, and CEG is working with one local manufacturer with the goal of getting to zero wastewater discharge at its facility, among other initiatives.



efficiency: The Ability to accomplish a job with a minimum **expenditure of time and effort.** The Technical Services Group continues to bring small and midsized manufacturers programs that assist them in their efficiency.

work force development initiatives

CEG is currently working with the Capital Region Workforce Investment Board (WIB) and has transitioned the Beanstalk program to the WIB for its Talent Pipeline Project. Two RFP's were issued in October: the Worker Readiness RFP and the Talent Pipeline RFP. CEG worked with WIB consultants on the talent pipeline to determine the needs of mid-level manufacturers and biotech companies. The results of the report provided a set of recommendations designed to strengthen the regional workforce system through changes in training and education of the local workforce.



attract

Through CEG-led initiatives such as NY Loves Nanotech and NY Loves Clean Tech, thousands of decision-making executives in the semiconductor, nanotech, solar/PV, wind and other renewable energy sectors have been exposed to the region. Leveraging the recent regional investments made by GLOBALFOUNDRIES, GE Health/Care, GE Renewable Energy, IBM and others, CEG has developed a comprehensive action-based strategy that maximizes the presence of targeted key decision makers through parallel tracks of activities:

RETECH: Marked the first time that regional economic development organizations pulled together under one brand, NY Loves Clean Tech, to promote New York State to renewable energy sectors

RETECH2009



Solar Buffalo: The NY Loves Clean Tech partnership continued its collaborative efforts at a large gathering of solar companies in Buffalo



Jan. Feb. Mar. Apr. May Jun.

trade show participation

marketing:

Set of institutions and processes for creating, communicating, delivering and exchanging offerings that have value for customers, clients, partners and society at large. CEG's Attract Team attends Tradeshows throughout the world identifying industry sectors to market the region.

Semicon West: NY Loves Nanotech exhibited at North America's premiere semiconductor/clean tech gathering



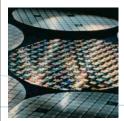
24th European
Photovoltaic Conference
Expo: NY Loves Clean
Tech exhibited at the
world's largest gathering
of solar PV companies,
technologies and
R&D initiatives

July 24, 2009:

GLOBALFOUNDRIES breaks ground on \$4.2B chip plant in Malta



Semicon Europa: NY Loves Nanotech exhibted at Europe's premiere semiconductor/clean tech gathering in Dresden, Germany, home to manufacturing facilities for GLOBALFOUNDRIES



Jul. Aug. Sep. Oct. Nov. Dec.

attract

additional regional marketing: conference sponsorship

Industry Strategy Symposium (ISS)

A three-day gathering of the semiconductor industry's top executives to discuss industry trends, technology challenges, innovation breakthroughs and investment opportunities.

CONFAB

A three-day event attended by more than 150 top semiconductor executives that provided an opportunity for 20 prearranged one-on-one private meetings to discuss New York State's efforts to enable and support technology.

Semico Summit

NY Loves Nanotech was again a lead sponsor of this important gathering of industry professionals.



One of two major sponsors for the Semiconductor Industry Association's (SIA) Annual Dinner and Awards Ceremony, where IBM's John Kelly III received the industry's highest honor, The Noyce Award. More than 20 partners across NYS joined to celebrate with John and applaud his vision.



energy: Any source of usable power, as fossil fuel, electricity, or solar radiation. Attending tradeshows in the semiconductor and energy industries increases our regions visibility to potential companies we hope to attract.

business development / sales calls

- Leveraged existing relationships and brand recognition to secure more than 200 high-value discussions with decision makers about opportunities and assets in the region.
- Identified the primary supply chain semiconductor companies and developed targeted approach to assessing their site selection and investment requirements associated with the GLOBALFOUNDRIES project.
- Followed up with materials and information per the discussions, as well as invitations to visit the region.



The fact that multiple regions were represented was a significant differentiator over other states and regions competing for business. I was really impressed by the professional caliber of the group and the Advanced Energy Center made great gains at this meeting.... For our region we received great value and this venture helped to fortify the State's available energy groups into a more cohesive force. CEG did a superb job and the attention to detail really made New York excel over our competitors.

> - Jim Smith Advanced Energy Center, Stony Brook University



attract

hosting executives and organizations

CEG was the lead or participated in multiple high-level visits from executives in high-tech, economic development and international business.

- Coordinated multiple discussions and visits for the President of the Hong Kong Chamber of Commerce.
- Facilitated a three-day visit by a delegation from Grenoble, France, to meet with companies, government agencies and academic institutions. Grenoble, one of Europe's premiere technology clusters, and the Capital Region are developing initiatives to jointly compete on the global stage.
- Hosted officials from the Netherlands in connection with a High-Tech Connections program initiated by CEG more than a year ago; high-level government officials attended the event in connection with the 400th Hudson Celebration.

global collaborations

CEG is proactively considering opportunities with Dresden, Germany (home to existing GLOBALFOUNDRIES facilities), on areas of concern for potential for workforce development opportunities, best practice sharing and supply chain development.

Other World Collaborations

- Grenoble, France (MOU)
- Xi'An, China (MOU)

educate:

Knowledge acquired by learning and instruction. $\ensuremath{\mathsf{CEG}}$

brings together industry experts and presents timely topics of interest to technologist and business professionals.

Successful marketing is not only based on strategic planning, but also on effective implementation and decisive action. CEG has long set the standard for delivering action-oriented initiatives that provide the highest value to both partners and targeted audiences. CEG has been at the forefront of global marketing activities, delivering Tech Valley's compelling value proposition to the global business community for many years.



Promoting the Albany area and its benefits is critical to New York State's success. The Center for Economic Growth has been a strategic partner in spearheading the initiative to market Tech Valley to the world.

- Steve Holliday Chief Executive Officer, National Grid



prepare

local government council

The Local Government Council facilitated roundtable meetings monthly local elected officials and experts from government and the business community to identify solutions to common challenges facing municipalities. Meeting participants also included the New York State Commission on Government Efficiency & Competitiveness, Government Law Center at Albany Law School, Greater Capital Region Association of Realtors, New York State Association of Counties, New York State Conference of Mayors, New York State Association of Towns, Lake Placid Regional Winter Sports Commission and Richard Zuckerman, a labor law and municipal union negotiation expert from the law firm of Lamb & Barnosky, LLP.



/ leadership:

To lead is guiding or directing. CEG has taken a facilitator role to guide the effort of Work Force Development with all of the regional stakeholders to ensure the availability of workers for our growing needs.

2009 topics:

- Shared services
- LEAN government
- Green initiatives
- Effectively marketing communities to attract potential buyers and commercial developers
- Greater collaboration amongst municipalities
- Transparency in government
- Creation of a region-wide sustainability index to identify & measure the success of green initiatives
- Municipal law resources throughout the region

The Local Government Council is a vital conduit for all of us who remain committed to promoting economic vitality and measured growth in our great Capital Region.

Mayor Gerald D. Jennings
 City of Albany



prepare

regional development coordinating council

- Albany-Colonie Regional Chamber of Commerce
- Albany International Airport
- Capital District Regional Planning Commission
- Capital District Transportation Authority
- City of Cohoes
- Empire State Development
- National Grid
- NYS Dept. of Labor
- NYS Dept. of Transportation



The council expanded collaborative efforts in 2009 to include New York State Department of Labor and Workforce Investment Boards (WIB's) to address regional unemployment and the creation, implementation and measurement of training and workforce development programs.

coordination:

The regulation of diverse elements into an integrated and harmonious operation. Our RDCC allows us to bring together the leaders of our regions infrastructure organizations, such as Albany Airport, National Grid, Empire Development, Department of Labor, Department of Transportation, and the Chamber of Commerce.

The RDCC also partnered with the Capital District Library Council (CDLC) to determine ways to raise awareness and expand availability of the extensive resources in the region's many libraries.



membership and partners

The sum of the parts is always greater than the whole. That simple axiom tells a lot about the way an organization pursues its goals. Since its inception, the Center for Economic Growth (CEG) has viewed itself as more of a "partnership" organization than a membership one.

To build a sustainable regional economy and dynamic quality of life, diversity of opinion and approach is not only encouraged but is absolutely necessary. Through this approach, CEG has created a powerful alliance of Tech Valley's leading companies, academic institutions, community organizations and government officials united in vision and committed to action and results.

From small businesses to global leaders, the effectiveness of CEG is rooted in the involvement, input and investment of its partner companies.

CEG membership

1st Playable

6N Systems, Inc.

74 State

Absolute Promotions

Accent Commercial Furniture

Adirondack Community College

Adirondack Trust Co.

Advantage Capital Partners

Affinity Group, LLC, The

AFLAC

Agora Studios

Airgas East

Albany College of Pharmacy and Health Services

Albany County

Albany County Convention & Visitors Bureau

Albany Information Technology Group, LLC

Albany International Airport

Albany Law School

Albany Local Development Corp.

Albany Medical Center

Albany Port Commission

Albany Realty Group

Albany Valve & Fitting Company

Albany-Colonie Regional Chamber of Commerce

Alchar Printing Group

Alteris

AMRI

Amsterdam Industrial Development Agency (AIDA)

Amsterdam-Florida-Glen Empire Zone

Anchor Agency, Inc.

Anderson Group, The

Arcadia Manufacturing Group

Arsenal Business & Technology Partnership

ATEC Group

Austin & Co., Inc.

Automated Dynamics

Bank of America

BBL Construction Services, LLC

Beacon Institute for Rivers & Estuaries

Upper Hudson Research Ctr at Troy

Berkshire Bank

Bethlehem Chamber of Commerce

Blass Communications

Bollam Sheedy Torani & Co.

Bolton-St. Johns, Inc.

Bonadio Group, The

Bond, Schoeneck & King, PLLC

Brayton Graphics

British American Development Corporation

Business Review. The

C.T. Male Associates, P.C.

Cambridge Valley Machining, Inc.

Capital Bank & Trust Co.

Capital District Physicians' Health Plan

Capital District Transportation Authority (CDTA)

Capital District YMCA

Capital Public Strategies, LLC

Capital Repertory Theatre

Capovani Brothers, Inc.

Capstone, Inc.

CB Richard Ellis - Albany

Century House

CHA

Chamber of Schenectady County, The

Chamber of Southern Saratoga County, The

Chief Executives Network for Manufacturing

Citizens Bank

City of Albany

City of Amsterdam

City of Cohoes

City of Schenectady

City of Troy

City of Watervliet

CMA Consulting, Inc.

CMI Communiciations

College of Saint Rose, The

Colonie Chamber of Commerce

Comfort Inn & Suites - East Greenbush

Comfortex Window Fashions

Conley Reality Associates

Cooper Erving & Savage, LLP

Cornerstone Telephone Company

CR Wireless

Crowne Plaza Albany - City Center

CSArch

D & D Consulting

Desmond Hotel & Conference Center, The

DeVito Enterprises/Hudson Valley Corporate

Digital Imaging Technologies, Inc. Documentation Strategies, Inc.

Ducommun AeroStructures New York, Inc.

Dynamic Systems, Inc. EDC, Warren County

Efficiency Partners, LLC

Einhorn Yaffe Prescott Architecture and Engineering, PC

Empire State Development Corporation

EP&M International

Eric Mower and Associates

Evident Technologies

FALA Technologies, Inc.

Fenimore Asset Management & FAM Funds

First Columbia, LLC

First Nano, Division of CVD Equipment Corporation

First Niagara Bank

Fortitech, Inc.

FPI Mechanical Inc.

Frank Murken Products, Inc.

Fulton-Montgomery Community College

Fusco Personnel, Inc.

Galesi Group

GE Energy

GE Global Research Center

Gilbane Building Company

GlobalFoundries

GlobalSpec, Inc. Gracey Communications Group, LLC

Greater Capital Region Association of Realtors

Greenberg Traurig - Albany

Greene County IDA

Greene County Planning & Economic Development

Greno Industries

GTM Payroll Services, Inc.

Guilderland Chamber of Commerce

Hampton Inn & Suites Albany Downtown

Harriman Research & Technology Dev. Corp.

Harris Beach, PLLC

Health Care Information Xchange

Heslin Rothenberg Farley & Mesiti, P.C.

High Peaks Venture Partners

Hinman Straub Pigors, P.C.

Hiscock & Barclay, LLP

Hodes & Landy

Hoffman Warnick, LLC

Holiday Inn Express -Clifton Park

Holiday Inn Express - Western Avenue

Howard Group, The

HP Critical Facilities Services, delivered by EYP MCF

HSBC Bank USA

Hudson Valley Community College

Hyatt Place-Saratoga/Malta

IBM Corporation



representation:

To be a delegate or spokesperson for. Our members

allow us to represent them through their investment in economic development. The better we coordinate, collaborate, communicate, and potentially consolidate programs and resources the better we represent regional businesses with a voice in the process of visionary economic development. They ensure we continue to pursue the 'next big thing'.

Impress Printing

Industries for Amsterdam

Informz

Innovative Control Systems

Integrated Management & Sales Consulting

International Quality Coaching, Inc.

ITT Technical Institute

Janitronics, Inc.

JP Morgan Chase Bank - Albany

Keeler Automotive

KeyBank

KPMG, LLP

L & P Media

LeChase Construction Services, LLC

Legacy Banks

Lemery Greisler, LLC

LinguaLinx Language Solutions

Logic Technologies

Logical NET Corporation

M&T Bank Corp.

M.M.Hayes Co., Inc.

Mainfreight International

Manpower Professional

Mazzone Management Group, Ltd.

Media Logic

Michaels Group, The

MicroKnowledge, Inc.

Millennium Business Communications, LLC

MLB Construction Services, LLC

Mohawk Valley EDGE

Morgan State House

MVP Health Care

National Business Equipment & Supply

National Grid

NBT Bank

New York Business Development Corp.

New York State Assembly (106th)

New York State Museum Institute

NextRidge, Inc.

Nielsen Direct, Inc.

Nigro Companies

Nixon Peabody, LLP

Northeast Parent and Child Society

NYSERDA

Omni Development Company, Inc.

Palace Theatre

Palio

Pallets, Inc.

Pharmaceutical Research Manufacturers of America

Phillips Lytle, LLP

Picotte Companies

Pioneer Bank

Pitney Bowes Business Insight

Plattsburgh-North Country County Chamber of Commerce

Plug Power, Inc.

Preferred Group

Premiere Transportation Group Prestige Hospitality Group

Proctors Theatre

R.F. Peck Co., Inc.

Realty USA

Renaissance Corporation of Albany

Rensselaer County

Rensselaer County Economic Development & Planning

Rensselaer County Regional Chamber of Commerce

Rensselaer Polytechnic Institute Repeat Business Systems, Inc.

Roland Schmitt Consulting

Kolana Schillitt Consultin

Rotterdam Industrial Development Agency

Sage Colleges, The

Sage Computer Associates, Inc.

Samuel M. Goldstein Productions

Sandler Training

Saratoga County Chamber of Commerce

Saratoga Economic Development Corporation

Saratoga Hilton, The

Saturn Industries

Schenectady County

Schenectady County Community College

Schenectady Metroplex Development Authority

Schenectady Museum & Suits-Bueche Planetarium Schmeiser, Olsen & Watts, LLP

SEFCU

SEKO Worldwide

Shorey Public Relations, LLC

Siemens Power Transmission & Distribution, Inc.

Siena College

Signature Stones, Inc.

Smith & Jones

Specialty Silicone Products, Inc.

Spiral Design Studio

Springwood Group, The

Steam Plant Systems

Stewart's Shops Corp.

Stone Management

Summer Street Capital Partners

SUNY Cobleskill

SuperPower, Inc. Sweerts & Vaas

Swyer Companies

Taconic, Ltd.

Tech Professional Magazine

Tech Valley Communications

Temper Companies

Ten Eyck Group

Times Union

TL Metzger & Associates, LLC

Town of Bethlehem

Town of Bethlehem Industrial Development Agency

Town of Clifton Park

Town of Coeymans

Town of Colonie

Town of East Greenbush

Town of Rotterdam

Town of Stillwater
Trans World Entertainment Corp.

ITALIS VVOITU EIILEILA

Turner Construction

UHY Advisors NY, Inc. Union College

Union Graduate College

United Group of Companies, Inc.

United States House of Representatives (20)

United States House of Representatives (20)

United States Senate

United Way of the Greater Capital Region

University at Albany

Valogix, Inc.

Vandervort Group, LLC

VersaTrans Solutions, Inc. div of Tyler Technologies

Village of Green Island

Village of Menands

Wadsworth Center/HRI
Whiteman Osterman & Hanna, LLP

Whitney Young, Jr. Health Services

Wilson Elser Moskowitz, Edelman & Dicker, LLP WNYT-News Channel 13

Workforce Consortium for Emerging Technologies

X-Ray Optical Systems, Inc.

Zone 5, Inc.

CEG Investors

Advancing Tech Valley

The Advancing Tech Valley (ATV) initiative, coordinated by CEG and the Albany-Colonie Chamber jointly, is funded by stakeholders who agreed to a 5-year commitment of funds in 2005. ATV is a collaborative and regional approach to increasing economic prosperity and sustained growth throughout Tech Valley. We would like to thank the following investors for their support, commitment, and belief in the vision of Tech Valley.

Adirondack Regional Chamber of Commerce

Adirondack Speculator Region COC

Adirondack Trust Co.

Advanced Network Services

Affinity Group LLC, The

Albany Broadcasting Company

Albany College of Pharmacy

Albany County

Albany County Convention & Visitors Bureau

Albany Institute of History and Art

Albany International Corp

Albany Medical Center

Albany Symphony Orchestra

Alpin Haus

Anchor Agency, Inc.

Applied Nanoworks

Axiom Capital

BBL Development LLC

Bank of America

Barton and Loguidice, P.C.

Bethlehem Chamber of Commerce

Blasch Precision Ceramics

Blue Slate Solutions

Bonadio Group, The (formerly The DR Group)

Bond, Schoeneck & King LLP

Brian Zweig

Business Council of NYS, The

Business Review, The

Capital Bank & Trust Co.

Capital Bauer Insurance Agency

Capital District Physicians Health

Plan Inc. (CDPHP)

Capital Repertory Theatre

Capstone

CB Richard Ellis-Albany

Center for the Disabled & Related Entities

Chief Executives Network

Citizens Bank-New York

City of Albany

Clough, Harbour & Associates LLP

Coldwell Banker

College of Saint Rose, The

Collins + Scoville Architects, P.C.

Comfortex

Commercial & Industrial Real Estate

Brokers (CIREB)

DayStar Technologies, Inc.

Desmond Hotel & Conference Center

Dynamic Applications

Empire Blue Cross Blue Shield

Envision Architects

Eric Mower Associates (formerly Sawchuk

Brown Associates)

EYP Architecture and Engineering

Fenimore Asset Management

First Albany Corporation

First Columbia, LLC

First Niagara Bank

First NY Federal Credit Union

Flow Management Technologies, Inc.

Fulton County Regional Chamber of Commerce

Fusco Personnel, Inc.

Galesi Group

General Electric Company

Greater Capital Association of Realtors, Inc.

Greater Greenwich Chamber of Commerce

HSBC

Hannay Reels

Herkimer County Chamber of Commerce



Hudson Valley Paper Company IA Systems

JP Morgan Chase

Kev Bank

Kimberley Smith Company Krackeler Scientific

Liedkie Moving and Storage, Inc.

M & T Bank

MVP Health Care **Massry Realty Partners**

Mechanical Technology Inc.

Media Logic

Michaels Group, The

Mid Hudson Media

MVP Health Care

National Grid NBT Bank

New York Business Dev. Corp

Nigro Companies

Nixon Peabody LLP

Nolan and Heller

Northeast Health

Northeast Parent and Child Society

NYSERDA

Orange County Chamber of Commerce

Phillips Lytle (formerly Honen and Wood)

Party Warehouse, The

Picotte Companies Pioneer Savings Bank

Pitney Bowes-MapInfo

Plattsburgh North Country Chamber of Commerce

Plaza Travel Center Inc.

Plug Power

PricewaterhouseCoopers LLP Raize Professional

Realty USA

Rensselaer County Rensselaer County Regional Chamber of Commerce

Rensselaer Polytechnic Institute

RF Peck Company

Rose and Kiernan Inc.

Rosewood Home Builders Sage Colleges, The

Schenectady County Chamber of Commerce

SEFCU

Siena College

Southern Saratoga County Chamber of Commerce

Starfire Systems

Tag Solutions

TD Banknorth

TL Metzger & Associates

Tech Valley Communications

Tech Valley Homes Real Estate

Tech Valley Printing

Telecommuncations Analysis

Times Union

TL Metzger & Associates

Town of Berne

Town of Colonie

Town of Rensselaerville

Trustco Bank

Turner Construction

United Group of Companies UHY Advisors, Inc.

Verizon

VisComm Group, LLC

Whiteman Osterman Hanna

WMHT

Woodward Connor Gillies & Seleman Architects

WRGB - TV

WXXA-FOX 23

Zone 5

Chair of the Board R. Mark Sullivan, Ed. D. The College of Saint Rose

Executive Vice Chair Mr. David M. Buicko The Galesi Group

Secretary Mr. Robert E. Blackman Realty USA

Treasurer Mr. Mark E. Aldam Times Union

Past Chair Mr. Thomas J. Marusak Comfortex Corporation

General Counsel Gregory J. Champion, Esq. Bond, Schoeneck & King, PLLC

President & CEO Mr. F. Michael Tucker Center for Economic Growth

Executive Vice President Mr. Jeffrey A. Lawrence Center for Economic Growth

Mr. Thomas Amell First Niagara Bank

Mr. Gary Balfour Solid Sealing Technology Inc.

Mr. James J. Barba Albany Medical Center Mr. Kenneth L. Blass Blass Communications

Mr. J. David Brown Capital District YMCA

Hon. Joseph L. Bruno CMA

Hon. Ronald Canestrari New York State Assembly

Charles F. Carletta, J.D.
Rensselaer Polytechnic Institute

Ms. Susan M. Crossett National Grid

Mr. Robert M. Curley

Kenneth F. Deon, CPA KPMG LLP

Mr. Steven L. Einhorn HP Critical Facilities, Inc.

Mr. Frank S. Falatyn FALA Technologies, Inc.

William M. Flynn, Esq. Harris Beach, PLLC

Mr. Mark T. Frost Albany Molecular Research, Inc.

Mrs. Patricia A. Fusco Fusco Personnel, Inc.

Mr. Alan P. Goldberg DEPFA First Albany Securities Maureen O. Helmer, Esq. Hiscock & Barclay, LLP

Hon. Gerald D. Jennings City of Albany

Ms. Amy M. Johnson Capstone, Inc.

Ms. Carolyn M. Jones The Business Review

Alain E. Kaloyeros, Ph.D. College of Nanoscale Science & Engineering, University at Albany, State University of New York

Mr. Stephen P. LaFleche IBM Corporation

Richard E. Leckerling, Esq. Whiteman Osterman & Hanna

Mr. William P. Leitch, III The Beacon Institute for Rivers and Estuaries Upper Hudson Research Center at Troy

Mrs. Jennifer L. MacPhee Bank of America

Mr. Shaun P. Mahoney NextRidge, Inc.

Andrew J. Matonak, Ed. D Hudson Valley Community College

Robert J. May, Esq. Lemery Greisler, LLC

Mr. Angelo M. Mazzone Mazzone Management Group Francis J. Murray, Esq. New York State Energy Research and Development Authority (NYSERDA)

Mr. Bela L. Musits High Peaks Venture Partners

Mr. John J. Nigro Nigro Companies

George M. Philip, Esq. University at Albany

Jeffrey Rothenberg, Esq. Heslin Rothenberg Farley & Mesiti PC

Ms. Pamela Sawchuk Brown Eric Mower and Associates

Mr. John M. Scarchilli Pioneer Bank

Hon. Charles E. Schumer United States Senate

Mr. Charles P. Steiner The Chamber of Schenectady County

Mr. Jeffrey D. Stone KeyBank, N.A.

Mr. I. David Swawite Omni Development Company, Inc.

Mr. Michael J. Uccellini United Group of Companies

Mr. Thomas J. Valentine Mainfreight Inc.

Mr. John W. Vandervort The Vandervort Group, LLC

Mr. Peter Wohl Empire State Development Corporation



Design by Brayton Graphics
Printing by Alchar Printing

63 State Street

Albany, NY 12207

www.ceg.org

518.465.8975

CEG board of directors